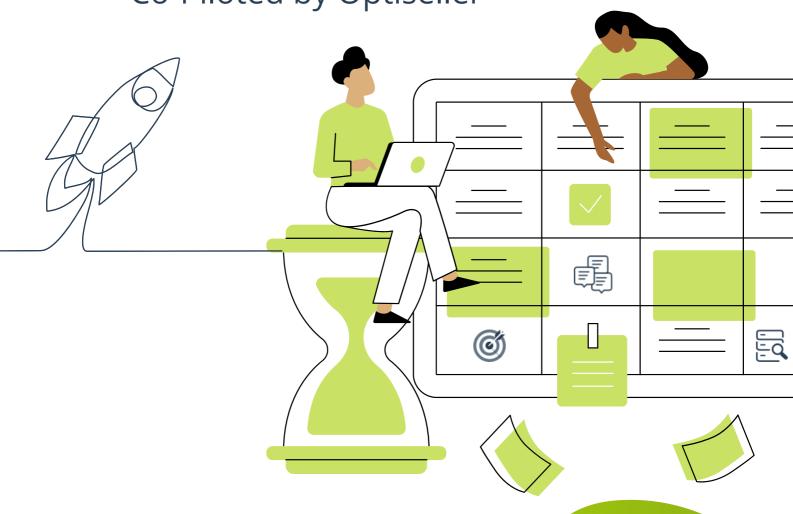
2023 OptiCalendar

eBay Seller Calendar Co-Piloted by Optiseller





Sell more. Stress less.

2023 OptiCalendar

Overview of Optiseller Tools



Product Suggester

This tool provides insight into existing listings on the same product (or similar) and provides valuable data on the top 10 ranked listings including competitor title, title length, price and the category they're listed in.



Category Lookup

This tool let's you search for secondary categories, see item specifics needed per category together with buyer demand data.



Category Suggester

This tool allows you to search item keywords to get a view of the top suggested listing categories with an eBay data confidence rating.



eBay Competitor Performance Dashboard

This tool allows you to select a competitor and provides the same information that is in your own dashboard; allowing you to see what's working for them and get one step ahead.



Aspect Finder+

Identifies missing item specifics, process any category and meet eBay standards in categories where item specifics are mandated.



eBay Single Listing Review

Gives insight at an individual listing level, showing areas where the listing could be improved upon based on Listing Visibility, Listing Quality, Shipping and Availability.



Parts Compatibility Finder

Designed for Parts & Accessories sellers to help find compatibility information for your listings.



eBay Duplicate Listings Tool

Identifies duplicate listings & ensures that sellers can keep the ones with the best sales history, protecting search rankings & sales conversions.



eBay Unsold Items Report

Identifies any items that have not sold in the last 30 days with information on hit count and historical sales.



GS1 GTIN Report

Allows you to compare your listings to GS1 and highlight anything inaccurate or missing.



eBay Store Performance Dashboard

Provides KPIs on a range of subjects such as images, titles, shipping and more.



Download Listings Tool Report

Provides the ability to easily collate & download your complete listings' data for backup, editing, or uploading to a new seller tool or sales platform.



Sell more. Stress less.

January



MONDAY TUESDAY WEDNESDAY THURSDAY FRIDAY SATURDAY SUNDAY 1 New Year's Day 8 (+† + (8) GS₁ 10 11 12 13 15 **(6)** (8) 16 17 18 19 20 21 22 The next eBay mandate is due 22 February 2023 6 23 24 25 26 27 28 29 6 30 31

This month's **OptiTasks**

Daily to Weekly

Aspect Finder+



Category Suggester

Also pre-eBay mandates & when your listing titles are less than 50 characters



eBay Store Performance Dashboard

Weekly to Monthly



eBay Single Listing Review



eBay Unsold Items Report

Monthly to Quarterly



eBay Competitor Performance Dashboard



GS1 GTIN Report



eBay Duplicate Listings Tool

Also after uploading a large amount of new stock





Product Suggester & Category Lookup Tool

Also pre-eBay mandates & during store setup or when new lines of stock are added



Download Listings Tool Report

Also pre-eBay mandates

February



| MONDAY | TUESDAY | WEDNESDAY | THURSDAY | FRIDAY | SATURDAY | SUNDAY |
|--------|---------------------|---------------------------|----------|----------------|----------|--------|
| | | 1 | 2 | 3 | 4 | 5 |
| | 7 | 8 | 9 | 10 | 11 | 12 |
| 13 | 14 Valentine's Day | 15 | 16 | 17 | 18 | 19 |
| 20 | 21 | 22 PeBay Mandate Deadline | 23 | 24 b | 25 | 26 |
| 27 | 28 | | | | | |

This month's **OptiTasks**

Daily to Weekly

Eq

Aspect Finder+



Category Suggester

Also pre-eBay mandates & when your listing titles are less than 50 characters



eBay Store Performance **Dashboard**

Weekly to Monthly



eBay Single **Listing Review**



eBay Unsold Items Report

Monthly to Quarterly



eBay Competitor Performance **Dashboard**



GS1 GTIN Report



eBay Duplicate Listings Tool

Also after uploading a large amount of new stock





eBay's current mandate is due 22 February. New item specifics are required in the below categories for all new and revised listings.

& DIY

- Collectables Parts & Accessories
- Health & Beauty Home, Furniture
- Top tools to help you through this eBay







mandate





March



WEDNESDAY FRIDAY $\mathsf{M} \; \mathsf{O} \; \mathsf{N} \; \mathsf{D} \; \mathsf{A} \; \mathsf{Y}$ TUESDAY THURSDAY SATURDAY SUNDAY 2 5 6 EANs Q St. David's Day (Wales) 8 10 11 12 (†‡ **(6)** (8) GS₁ 15 13 14 16 17 18 19 (8) St. Patrick's Day (N.I.) Mother's Day (UK) 20 24 21 22 23 25 26 6 27 28 29 30 31 (8)

This month's **OptiTasks**

Daily to Weekly

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Aspect Finder+



Category Suggester

Also pre-eBay mandates & when your listing titles are less than 50 characters



eBay Store Performance Dashboard

Weekly to Monthly



eBay Single Listing Review



eBay Unsold Items Report

Monthly to Quarterly



eBay Competitor Performance Dashboard



GS1 GTIN Report



eBay Duplicate Listings Tool

Also after uploading a large amount of new stock



P&A sellers:

Make sure you're ready for new registration plates this month!



Parts Compatibility Finder

Twice a year (Recommended March & September for new registration plates)

April



MONDAY TUESDAY WEDNESDAY THURSDAY FRIDAY SATURDAY SUNDAY

| | | | | | 1 Set le | 2 |
|------------------------|----|----|----|------------------|---|-------------------------------|
| 3 | 4 | 5 | 6 | 7 Good Friday | 8 | 9 Easter Sunday |
| 10 Easter Monday (UK) | 11 | 12 | 13 | 14 | 15 | 16 |
| 17 | 18 | 19 | 20 | 21 | 22 | St. George's Day (England) |
| 24 | 25 | 26 | 27 | 28 | 29 | 30 |

This month's **OptiTasks**

Daily to Weekly



Aspect Finder+



Category Suggester

Also pre-eBay mandates & when your listing titles are less than 50 characters



eBay Store Performance Dashboard



eBay Single Listing Review

Weekly to Monthly



eBay Unsold Items Report



eBay Competitor Performance Dashboard



GS1 GTIN Report



eBay Duplicate Listings Tool

Also after uploading a large amount of new stock

Monthly to Quarterly



Product Suggester & Category Lookup Tool

Also pre-eBay mandates & during store setup or when new lines of stock are added



Download Listings Tool Report

Also pre-eBay mandates



★ Why is the Category Suggester so important?

eBay let sellers list products in more than one category, allowing your listings to be shown in more places. Great, right? But did you know when that product is sold, you are charged whichever category fee is higher. Therefore, it's so important to use Optiseller's Category Suggester tool regularly. The tool provides a level of confidence for products that may be miscategorised, so you not only list in the best category possible, you don't list in the wrong place or be charged more than you need to be.

May



| MONDAY | TUESDAY | WEDNESDAY | THURSDAY | FRIDAY | SATURDAY | SUNDAY |
|---------------------------|---------|-----------|----------|----------------|---|-------------------------|
| 1 Early May bank holiday | 2 | 3 | 4 | 5 (b) | 6 The Coronation of King Charles III (UK) | 7 |
| | 9 | 10 | 11 | 12 b | 13 | 14 Mother's Day (US) |
| 15 | 16 | 17 | 18 | 19 | 20 | 21 |
| 22 | 23 | 24 | 25 | 26 b | 27 | 28 |
| 29 Spring bank holiday | 30 | 31 | | | | |

This month's **OptiTasks**

Daily to Weekly

Aspect Finder+



Category Suggester

Also pre-eBay mandates & when your listing titles are less than 50 characters



eBay Store Performance Dashboard

Weekly to Monthly



eBay Single Listing Review



eBay Unsold Items Report

Monthly to Quarterly



eBay Competitor Performance Dashboard



GS1 GTIN Report



eBay Duplicate Listings Tool

Also after uploading a large amount of new stock



- ★ Aspect Finder+ and Category Suggester are so important, we suggest using these on a daily basis.
- The eBay Store Performance Dashboard is automatically updated weekly, so make sure to login to view updates and analyse results.

| S |
|---|
| |

June



| MONDAY | TUESDAY | WEDNESDAY | THURSDAY | FRIDAY | SATURDAY | SUNDAY |
|--------|----------------------|-----------|----------|----------|----------|-----------------|
| | | | 1 | 2 (b) | 3 | 4 |
| 5 | 6 (4 ⁴ 4) | 7 | 8 | 9 | 10 | 11 © |
| 12 | 13 | 14 | 15 | 16 | 17 | 18 Father's Day |
| 19 | 20 | 21 | 22 | 23 | 24 | 25 |
| 26 | 27 | 28 | 29 | 30 | | |

This month's **OptiTasks**

Daily to Weekly



Aspect Finder+



Category Suggester

Also pre-eBay mandates & when your listing titles are less than 50 characters



eBay Store Performance Dashboard

Weekly to Monthly



eBay Single Listing Review



eBay Unsold Items Report

Monthly to Quarterly



eBay Competitor Performance Dashboard



GS1 GTIN Report



eBay Duplicate Listings Tool

Also after uploading a large amount of new stock

seller tips

★ Did you know that having duplicate listings is against eBay policy and can cause a loss of visibility or even eBay removing the duplicate listings?

The eBay Duplicate Listings Tool is ideal to use on a monthly to quarterly basis and after uploading a large amount of new stock.





MONDAY TUESDAY WEDNESDAY THURSDAY FRIDAY SATURDAY SUNDAY 2 9 (+<u>†</u> (8) GS₁ Independence Day (US) 13 15 16 **(6)** (8) 17 18 19 20 21 22 23 (8) 24 25 26 27 28 29 30 (8) 31

This month's **OptiTasks**

Daily to Weekly



Aspect Finder+



Category Suggester

Also pre-eBay mandates & when your listing titles are less than 50 characters



eBay Store Performance Dashboard

Weekly to Monthly



eBay Single Listing Review



eBay Unsold Items Report

Monthly to Quarterly



eBay Competitor Performance Dashboard



GS1 GTIN Report



eBay Duplicate Listings Tool

Also after uploading a large amount of new stock



★ You're midway through the year!
Do you have, or know of, items
that haven't sold in awhile?

Did you know eBay does not provide this type of report to sellers?

The eBay Unsold Items Report will help you identify any of your listings that have seen little or no sales over the last 30 day period. Allowing you to give them a little more care and attention to boost your sales.

August



SUNDAY MONDAY TUESDAY WEDNESDAY THURSDAY FRIDAY SATURDAY 2 3 5 4 6 8 9 10 12 13 **(6)** (8) GS₁ 16 17 20 (8) 23 24 26 27 (8) 28 29 30 31 (b) Summer bank holiday

This month's **OptiTasks**

Daily to Weekly

Eq Aspect Finder+



Category Suggester

Also pre-eBay mandates & when your listing titles are less than 50 characters



eBay Store Performance Dashboard

Weekly to Monthly



eBay Single **Listing Review**



eBay Unsold Items Report

Monthly to Quarterly



eBay Competitor Performance Dashboard



GS1 GTIN Report



eBay Duplicate Listings Tool

Also after uploading a large amount of new stock





Product Suggester & Category Lookup Tool

Also pre-eBay mandates & during store setup or when new lines of stock are added



Download Listings Tool Report

Also pre-eBay mandates



★ The weather might still be warm, but it's time to start thinking about the "most wonderful time of the year" for eBay sellers: Peak Trade season. Utilise Optiseller tools and services to prepare your store and get the most out of selling on eBay.

September



| MONDAY | TUESDAY | WEDNESDAY | THURSDAY | FRIDAY | SATURDAY | SUNDAY |
|--------|---------|-----------|----------|------------|----------|--------|
| | | | | 1 (EANs Q) | 2 | 3 |
| 4 | 5 | 6 | 7 | 8 | 9 | 10 |
| 11 | 12 | 13 | 14 | 15 | 16 | 17 |
| 18 | 19 | 20 | 21 | 22 | 23 | 2.4 |
| 25 | 26 | 27 | 28 | 29 | 30 | |

This month's **OptiTasks**

Daily to Weekly





Category Suggester

Also pre-eBay mandates & when your listing titles are less than 50 characters



eBay Store Performance Dashboard

Weekly to Monthly



eBay Single Listing Review



eBay Unsold Items Report

Monthly to Quarterly



eBay Competitor Performance Dashboard



GS1 GTIN Report



eBay Duplicate Listings Tool

Also after uploading a large amount of new stock



P&A sellers:

Make sure you're ready for new registration plates this month!



Parts Compatibility Finder

Twice a year (Recommended March & September for new registration plates)

October



MONDAY TUESDAY WEDNESDAY THURSDAY FRIDAY SATURDAY SUNDAY

| | | | | | | 1 Don't forget we are coming into Peak Trade Season! Look out for our selling tips online over the coming weeks. |
|----|-----------------|----|----|----|----|--|
| 2 | 3 (41) | 4 | 5 | 6 | 7 | 8 |
| 9 | 10 | 11 | 12 | 13 | 14 | 15 |
| 16 | 17 | 18 | 19 | 20 | 21 | 22 |
| 23 | 24 | 25 | 26 | 27 | 28 | 29 |
| 30 | 31 Halloween | | | | | |

This month's **OptiTasks**

Daily to Weekly



Aspect Finder+



Category Suggester

Also pre-eBay mandates & when your listing titles are less than 50 characters



eBay Store Performance Dashboard

Weekly to Monthly



eBay Single Listing Review



eBay Unsold Items Report

Monthly to Quarterly



eBay Competitor Performance Dashboard



GS1 GTIN Report



eBay Duplicate Listings Tool

Also after uploading a large amount of new stock

seller tips

★ Do you ever wish you could see what your competitors are selling and how well they're doing? Take a sneak(y) peak at your competitors with the eBay Competitor Performance Dashboard and get one step ahead of the rest.

November



| MONDAY | TUESDAY | WEDNESDAY | THURSDAY | FRIDAY | SATURDAY | SUNDAY |
|------------------|---------|-----------|--------------------------------|-----------------|----------|--------------------------|
| | | 1 | 2 | 3 (b) | 4 | 5 |
| | 7 | 8 | 9 | 10 | 11 | 12 © Remembrance Sunday |
| 13 | 14 | 15 | 16 | 17 | 18 | 19 |
| 20 | 21 | 22 | 23 Thanksgiving (US) | 24 Black Friday | 25 | 26 |
| 27 Cyber Monday | 28 | 29 | St. Andrew's Day (Scotland) | | | |

This month's **OptiTasks**

Daily to Weekly



Aspect Finder+



Category Suggester

Also pre-eBay mandates & when your listing titles are less than 50 characters



eBay Store Performance Dashboard

Weekly to Monthly



eBay Single Listing Review



eBay Unsold Items Report

Monthly to Quarterly



eBay Competitor Performance Dashboard



GS1 GTIN Report



eBay Duplicate Listings Tool

Also after uploading a large amount of new stock



★ Peak Trade Season is officially here. Black Friday and Cyber Monday weekend take place 24-27 November. Use Optiseller tools to help give you that push and prevent Peak Trade Panic!

December



TUESDAY FRIDAY SATURDAY MONDAY WEDNESDAY THURSDAY SUNDAY 3 5 7 8 9 10 GS₁ (8) **(6)** 11 12 13 14 15 16 17 (8) 18 19 20 21 22 23 24 (6) Christmas Eve 28 30 31 (8) **Boxing Day** New Year's Eve

This month's **OptiTasks**

Daily to Weekly



Aspect Finder+



Category Suggester

Also pre-eBay mandates & when your listing titles are less than 50 characters



eBay Store Performance Dashboard

Weekly to Monthly



eBay Single **Listing Review**



eBay Unsold Items Report

Monthly to Quarterly



eBay Competitor Performance Dashboard



GS1 GTIN Report



eBay Duplicate Listings Tool

Also after uploading a large amount of new stock





Product Suggester & Category Lookup Tool

Also pre-eBay mandates & during store setup or when new lines of stock are added



Download Listings Tool Report

Also pre-eBay mandates



🛨 It's the end of the year and the January sales are just around the corner. Use your Unsold Items Report to choose listings that could be potential discounted sales items. Refresh and relist to help boost your eBay sales this winter.